

## 6.2.1. QIM.

# Deployment of Strategic/ perspective plan

(A.Y. 2023-24)



PRINCIPAL

Mehatma Education Society's
Piliai HOC College of
Art. Science & Commerce
Piliai HOC Educational Campus
Pensayam, Talute Khalapur
Dist. Raigad, Pin-410 207

#### Index

Sr. No.	Title
1	Strategic planning of the institution
2	List of Add-on programs
3	Add-on programs documents

#### Strategic Planning of Institution

#### **Teaching Learning Process**

- Effective Academic Planning –
   Academic planning and preparation of Academic Calendar
   Development of teaching plan and Lesson Plan based on Course Outcomes and
   Programme Outcomes
- E-learning Resources –
   Invest in modern E-learning resources and technology driven infrastructure to support both on-campus and online learning.
- Research Development & Innovation –
   Encourage a research culture among faculty and students by providing research opportunities and personal development.
- Mentoring and Support –
   Establish a robust mentoring system for students, focusing on academic and personal development.
- Teaching Learning Evaluation –
   Follow a transparent and fair feedback system
   Robust and transparent evaluation parameters

#### Leadership and Participative Management

- Decentralization –
   Continue decentralizing academic, administrative and student related authorities to
   promote efficiency and accountability.
- Establishment of functional committees Ensure the establishment of functional committees for various key functions, including academics, research and student affairs.

#### **Quality Assurance Systems**

- Framing and Orientation of Quality Policy –
   Revise and update the quality policy, with a focus on excellence in teaching, research and student support.
- Formation and prompt functioning of Internal Quality Assurance Cell (IQAC) –
   Strengthening the Internal Quality Assurance Cell to regularly assess and enhance the
   quality of education and institutional practices.
- Promoting best practices –
   Encourage the sharing of best practices among departments and promote their adoption.

Annual report preparation and submission –
 Ensure timely preparation and submission of annual quality reports, Apply for academic autonomy.

#### Governance and Leadership

1. Vision, Mission development and their articulation in every key position-

Continuously articulate and reinforce the Institution's vision and mission at entry level.

Monitoring and Implementing the QualityManagement Systems.

Smooth functioning of statutory committees.

Code of Conduct policy formulation and Implementation

2. Performance Appraisal System -

Implement a fair and transparent performance appraisal system for faculty and staff.

#### Student's Development and Participation

1. Trainings and Placement Activities -

Expand and improve student training and placement activities. Facilitate partnerships with Industries for internships and job placements.

2. Mentoring Programs -

Institutionalize positive psychology and tri-variate mentoring for students.

3. Add-On-Courses –

Enhance students' knowledge, skills and employability by offering variety of Add-On Courses and certificate programes

4. Student Engagement -

Formation of Student Council

Continue to support students' involvement in extra-curricular activities, extension and outreach activities.

#### Staff Development and Welfare

1. Staff Development -

Develop a comprehensive Staff performance evaluation system and provide regular Staff training programs for quality improvement.

2. Work Facilities -

Ensure the provision of the best possible work and infrastructure facilities.

Support for research and innovation activities.

#### Institute - Industry Interaction

- Placement and Training Strengthen placement, training and industry- institute interaction, MoUs and membership in professional bodies.
- Industry Resources –
   Invite industry experts for guest lecturers /talks/seminars.
   Deputation of faculty to Industry on sabbatical.

#### Entrepreneurship

 Entrepreneurship Cell –
 Formation of entrepreneurship cell to encourage innovation and entrepreneurial thinking among students.

Collaborations –
 Bringing more experts of the field for seminar, lecture, workshop for entrepreneurship development.

#### Research Development and Innovation

Funds –
 Fund generation through project proposals
 Apply for Government/Non-Government industry, sponsored funds.

#### Alumni Interaction

Alumni Association –
 Strengthen Alumni association and engagement through Regular interactions /invitations, Recognise successful alumni and alumni Meets every year.
 Nominate and involve Alumni as Academic advisors.

#### Community Services and Outreach Activities

Community Engagement –
 Identify community and social development work through Educational support to village people and conducting regular awareness camps.

#### Physical Infrastructure

Academic infrastructure –
 Develop smart Class rooms, State of the art Laboratory & equipment, upgrade
 Library infrastructure, e-learning resources, Water facility, lift, gym facilities
 Rain water harvesting and green cover.

This strategic plan outlines the next 5 years objectives for Pillai HOC College of Arts, Science and Commerce, Rasayani. This plan is regularly reviewed and adapted to the changing circumstances and evolving needs by involving all the stakeholders in the implementation and evaluation of these strategies to ensure their success.

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#### **Mahtam Education Society's**

## Pillai HOC College of Arts, Science and Commerce, Rasayani (NAAC Accredited with 'A+'Grade, CGPA - 3.26 in Cycle 2 & ISO 9001:2015 Certified) Number of Add on /Certificate programs offered during the year 2023-24

Number of students enrolled in Certificate/ Add-on programs as against the total number of students during the year

Year: 2023-24

1 Cui 1 2020 2 7		
Name of Add on /Certificate programs offered	Duration of course	
Marketing on Digital Platform- B.A.MMC	30 Hours	
Capital Markets and Indian Economy- B.A.	30 Hours	
Scientific and financial Data analysis - B.Sc, MSC OC & MSC PHY	30 Hours	
MongoDB -The Next Generation Technology- B.Sc (CS)	32 Hours	
Bootstrap- Build fast and responsive website-B.SC IT & MSC IT	30 Hours	
Streamlit - A Faster Way to Build Web Apps -B.Sc(DS)	36 Hours	
Fundamentals of Event Management - B.Sc (HS)	30 Hours	
Fundamentals of Market Research- B.Com & M.Com	30 Hours	
Logic in Logistics <u>- B.Com (A&amp;F)</u>	30 Hours	
Corporate Skills in Modern World- BMS	30 Hours	





Module 4: Industrial Pollution

Meaning, Types, Effects and Controls of Industrial Pollution in India

Module 5: Sustainable Development Policy Measures

Capital markets and
Indian economy

AY 2023-2024

Starts from Sepetember 9,2023 Registration charges -100rs



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Mahatma Education Society's

Pillai HOC College of Arts, Science and Commerce

Pillai HOCL Educational Campus, Rasayani

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# Programme of BAMMC Organises

Add - On Course

on

Advanced Course on Marketing on Digital Platforms

Duration: - 30 Hours

# Learning Outcomes

- 1)Gain a comprehensive understanding of digital marketing strategies and techniques.
- 2)Develop proficiency in utilizing various digital platforms such as social media, search engines, and email marketing for promotional activities.
- 3)Acquire skills in analyzing digital marketing metrics and using data-driven insights to optimize campaigns.
- 4)Learn how to create compelling content tailored to different digital channels and target audiences.
- 5) Explore emerging trends and technologies in the digital marketing landscape.
- 6)Enhance their ability to design and execute effective digital marketing campaigns that align with business objectives.

# Modules

- 1. Brand Building
- 2. Presentation skills for quality enhancement
- 3. Content creation on Digital platforms
- 4. Social Media Marketing and Management
- 5. Advertising on Social Media
- 6. Blogging

# Module 1: Brand building

- 1. Brand status
- 2. Brand response
- 3. Brand Loyalty
- 4. Brand endorsement

# Module 2: Presentation Skills for Quality Enhancement

- 1. Presentation Skills in Media
- & Marketing
- 2. Interview Skills
- 3. Presentation in Group Discussion
- 4. Mock Interview & GD (Tutorial)

# Module 3: Content creation on Digital platforms

- 1. Video Content creation
- 2. Do's and don'ts of content creation
- 3. Effective use of hashtags and seo
- 4. Future and scope in content creation

# Module 4: Social Media Marketing and Management

- 1)Social Media Strategy Development
- 2) Building and nurturing online communities
- 3) Analytics and Insights of social media tools
- 4) Handling Criticism and negative comment son Social Media

# Module 5: Advertising On Social Media

- 1) Target Audience Analysis
- 2) Content Creation
- 3) Platform-Specific Advertising
- 4) Ad Campaign Optimization

# Module 6 :Blogging

- 1) Content Creation
- 2) Researching the subject
- 3) Writing styles in content writing
- 4) Editing, proofreading and platforms for publishing



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# Fundamentals of Market Research

ADD ON COURSE BCOM 2023-24







- 1. Students shall understand the significance of Market research and appreciate the difference between Marketing Research and Market Research
- 2. Students shall get insight into process of conducting Marketing Research with special focus on construct of Questionnaire, field survey.
- 3. Students will be Aware of organizing research through a separate department or professional agencies and ethics to be followed in conducting Market Research.

#### **SYLLABUS**

#### **MODULE 1: Introduction to Market**

#### Research

- Market Research- Definition,
- Features, Functions.
- Difference between Market
- Research and Marketing Research.
- Various Stages of Market Research.



#### MODULE 2: Market Research-Why?

- Need for Market Research.
- Key Growth Strategies used by Businesses
- •Relation of Market Research to Growth Strategies.

- MODULE 3: Planning Research
- Market research problem identification and formulation
- Research Design- Concept, Importance,
   Types, Characteristics.
- Hypothesis Concepts, Importance, characteristics, Sources, Types.
- Questionnaires Concept, Types of Questions,
- Steps in preparation of Questionnaire,
   Essentials of a Good Questionnaire.



## MODULE 4: Sampling Techniques in Research

- Sampling- Concepts, Terms in Sampling.
- Methods of Sampling- Probability & Non-Probability
- Essentials of a Good Sampling.
- Types of Sampling, Objectives
- Sampling Process
- Merits and Demerits

#### **MODULE 5: Market Research:**

- **Types and Survey Design**
- Types of Market Research-Introduction.
- Secondary Research.
- Primary Research.
- Survey design and Analysis.
- Benefits of Market Research.
- Key Mistakes to be Avoided.

# If **opportunity**doesn't *knock*, build a *door*."

Milton Berle



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# LOGIC IN LOGISTICS

#### <u>OUTCOMES</u>

• Learners will comprehend the fundamentals of logistics and supply chain management.

The main tasks carried out by the logistics department will be made familiar to learners.

 The nature of the supply chain, its functions, and the supply chain system will be experienced by learners.

Learners will be aware of international trends in supply chain management and logistics

#### <u>SYLLABUS</u>

#### **MODULE 1: Transportation**

- Introduction, Principles and Participants in Transportation
- Transport Functionality, Factors
   Influencing Transportation
   Decisions
- Intermodal Transportation
- Modes of Transportation

#### **MODULE 2: Warehousing**

- Introduction, Warehouse Functionality
- Benefits of Warehousing
- Warehouse Operating Principles,
- Types of Warehouses,
   Warehousing Strategies
- Factors affecting
   Warehousing

#### <u>SYLLABUS</u>

### MODULE 3: Logistics in the Global Environment

- Managing the Global Supply Chain
- Impact of Globalization on Logistics and Supply Chain Management,
- Global Logistics Trends
- Global Issues and Challenges in Logistics and Supply Chain Management

### MODULE 4: Modern Logistics Infrastructure

Golden Quadrilateral, Logistics Parks, Deep Water Ports, Dedicated Freight Corridor

Inland Container Depots/Container Freight Stations

Introduction to Logistics Management

Objectives of Logistics

Importance of Logistics, Scope of Logistics, Logistical Functions/Logistic Mix, Changing Logistics Environment

#### **SYLLABUS**

#### **MODULE 5: Packaging**

- Introduction, Objectives of Packaging
- Functions, Benefits of Packaging, Design Considerations in Packaging
- Types of Packaging Material
- Packaging Costs





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# CORPORATE SKILLS IN MODERN WORLD

ADD ON COURSE BMS 2023-24



#### **COURSE OUTCOME**

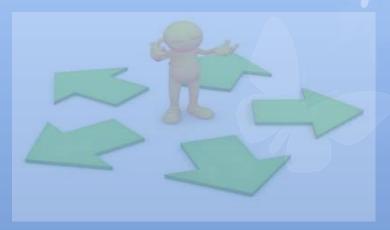
- ☐ To equip students with the skills to identify, analyze and address complex business challenges through a combination of analytical reasoning, creative thinking and data driven decision-making methods, fostering a solutions-oriented mind-set
- ☐ To enhance students' verbal, written and digital communication abilities
- ☐ To instil in students an understanding of ethical considerations and corporate social responsibilities
- to empower students with the capacity to adapt to rapid changes in the business landscape

#### **SYLLABUS**

# MODULE 1: Introduction to Corporate Skills and Modern Business Environment

- Importance of corporate skills in today's world
- Overview of the modern business landscape and its challenges
- Emerging trends and technologies shaping the corporate world





## MODULE 2: Communication and Interpersonal Skills

- ☐ Effective communication techniques verbal, non-verbal, written, and digital
- Active listening and empathy in communication
- Handling difficult conversations and conflict resolution
- Presentation skills and public speaking

### MODULE 3: Teamwork and Collaboration

- Dynamics of effective teamwork
- Building trust and fostering a collaborative environment
- Remote and cross-cultural collaboration
- Role of leadership in promoting teamwork





### MODULE 4: Problem-Solving and Critical Thinking

- Developing problem-solving skills using analytical and creative approaches
- Decision-making strategies in complex situations
- Applying critical thinking to business challenges
- Case studies on real-world problemsolving

## MODULE 5: Leadership and Time Management

- Characteristics of effective leadership
- Leadership styles and their impact on team dynamics
- Time management techniques for productivity and work-life balance
- Guest lectures by industry leaders on leadership experience





# MODULE 6: Ethics and Professionalism in the Corporate World

- Importance of ethical behavior in business
- Corporate social responsibility and sustainable practices
- Navigating ethical dilemmas in a professional setting
- Building a personal and professional brand

### MODULE 7: Adaptability and Resilience

- Adapting to change in a fast-paced environment
- Developing resilience to cope with challenges and setbacks
- Stress management and mental well-being
- Strategies for continuous learning and skill development







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# Programme of B.Sc. & M.Sc.



Organises

Add-on Programme

A.Y. 2023-24



SCIENTIFIC AND FINANCIAL DATA ANALYSIS



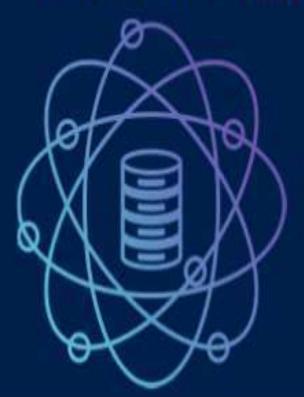
### OUTCOME

- To equip students with the capability to understand and interpret various types of graphs, charts, and visual representations of data
- To develop an entrepreneurial mindset, including traits like creativity, problem-solving, adaptability, and a willingness to take calculated risks
- Analyzing real-world case studies of successful and unsuccessful start-ups can provide practical insights into the role of entrepreneurial leadership in different scenarios
- Gaining knowledge about investing and financial instruments supports individuals in making informed decisions based on their financial goals, risk tolerance, and market conditions.

### Table of content



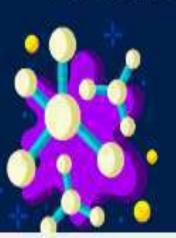
- Module 1- Softwares for graphing and Analysis
- Module 2- Scientific Data Analysis Tools
- Module 3- Financial Data Analysis





#### Module 1- Softwares for graphing and Analysis (12 Hrs.)

- Chemdraw software for drawing structure
- Mestronova for NMR structure determination
- Origin: Software for plotting graphs
- Guassian: Software for Comprehensive Investigations of Molecules and Reactions Molecular docking
- Excel for UV visible spectroscopy





### Module 2- Scientific Data Analysis Tools (12 Hrs)

- Error, Accuracy, Precision and Bias in data
- Basic Statistics-I
- Basic Statistics-II
- Statistical Tools-I
- Statistical Tools-I
- Applications of statistical tools





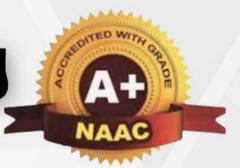




## Pillai HOC College of Arts, Science & Commerce, Rasayani

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## Programme of B.Sc. Information Technology





organises

Add-On Course

on

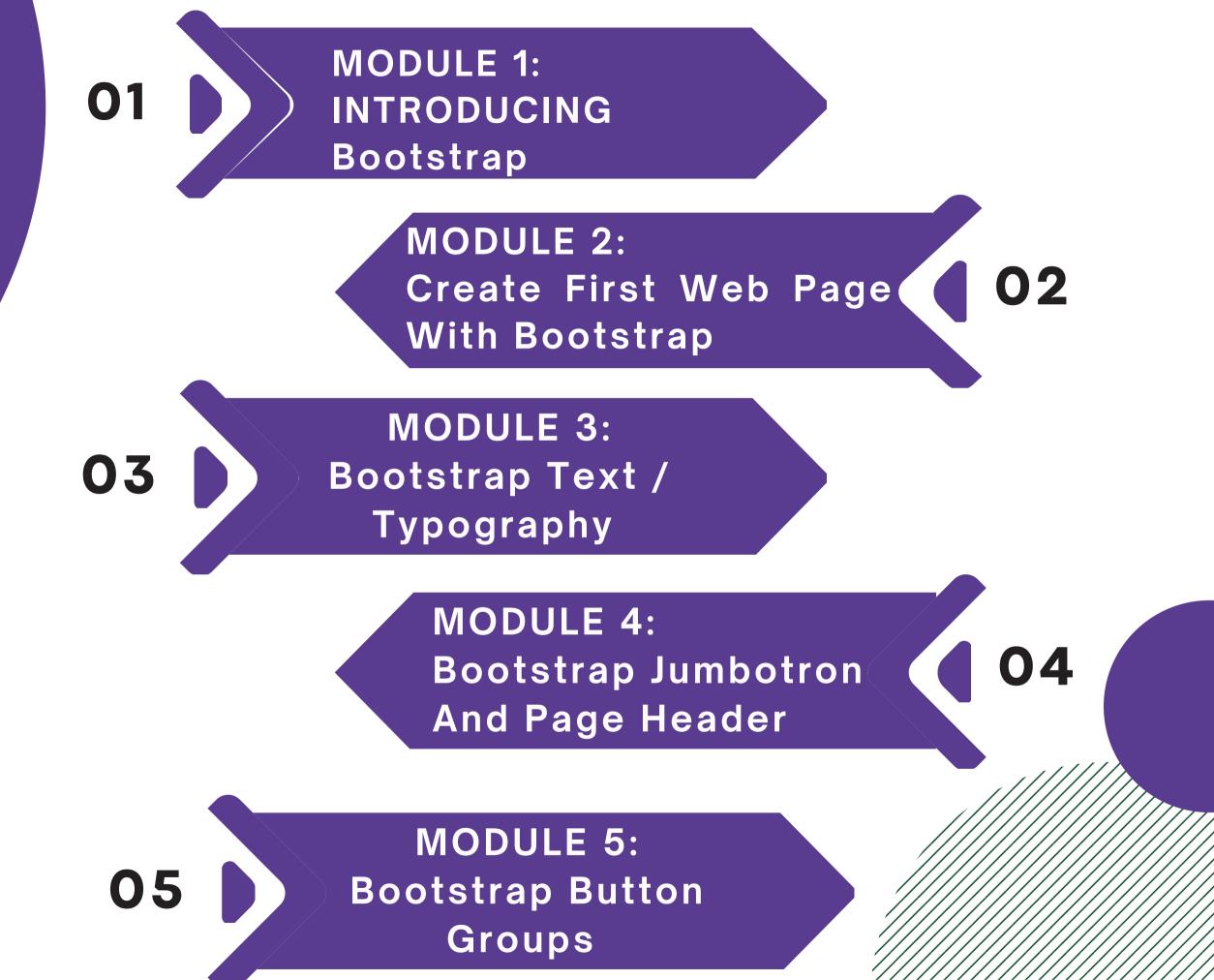
Bootstrap-Build Fast and Responsive Website

A.Y. 2023-24

## OUTCOMES

- Learners will be able toBuilt-in Support for layout, grids, fluid grids, and responsive designs.
- Learners will be able Pre-built CSS: Contains global CSS classes for typography, tables, grids, forms, buttons, images, and more
- Learners will be able Customize Bootstrap's components with LESS variables and jQuery plug-ins to create our own version.

# Table of Contents



# Module 1: Introducing Bootstrap (3 hrs.) Assignment : (2 hrs.)

- What is Bootstrap?
- Bootstrap History
- Why Use Bootstrap?
- Where to get Bootstrap?
- Downloading Bootstrap
- Bootstrap CDN



# Module 2: Create First Web Page With Bootstrap (3 hrs.) Assignment : (2 hrs.)

- Add the HTML5 Doctype
- **♦ Bootstrap is Mobile First**
- Containers
- Basic Bootstrap Pages
- Bootstrap Grids
- Bootstrap Grid System
- Grid Classes
- Basic Structure of a Bootstrap Grid
- Equal Columns
- Unequal Columns



# Module 3: Bootstrap Text / Typography (3 hrs.) Assignment : (2 hrs.)

- Bootstrap's Default Settings
- Bootstrap vs. Browser Defaults
- Bootstrap Tag Elements
- Contextual Colors and Background
- Typography Classes

Bootstrap
Typography



# Module 4: Bootstrap Jumbotron And Page Header (3 hrs.) Assignment : (2 hrs.)

- Creating a Jumbotron
- Jumbotron Inside Container
- Jumbotron Outside Container
- Creating a Page Header



# Module 5: Bootstrap Button Groups (3 hrs.) Assignment: (2 hrs.)

- Button
- **Button Groups**
- Vertical Button Groups
- Justified Button Group
- Nesting Button Groups & Dropdown Menus
- Split Button Dropdowns



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## Add-On Programme



MONGODB - NEXT GENERATION TECHNOLOGY

Programme of B.Sc. Computer Science

A.Y. 2023-24

## OUTCOMES

03

04

05

Learn about the SQL and NoSQL features and its important in DBMS.

O2 Create, connect to and manage MongoDB databases

Perform fundamental CRUD operations in MongoDB

Create data models, aggregation pipelines, indexes and transactions

Add a search feature to your application using MongoDB Atlas Search.

# Table of Contents



MODULE 2:
MongoDB - A Database
for the Modern Web

02

MODULE 3:
Mongo DB CRUD
Operations

MODULE 4: Indexing & Aggregation

04

# Module 1: Introduction to NoSQL Database (3 hrs.) Assignment: (2 hrs.)

- What is NoSQL?
- Why NoSQL?
- Difference Between SQL and NoSQL
- Databases Benefits of NoSQL
- Types of NoSQL
- Key-Value Database
- Document Database
- SQL vs Document Databases
- Local vs Cloud Database



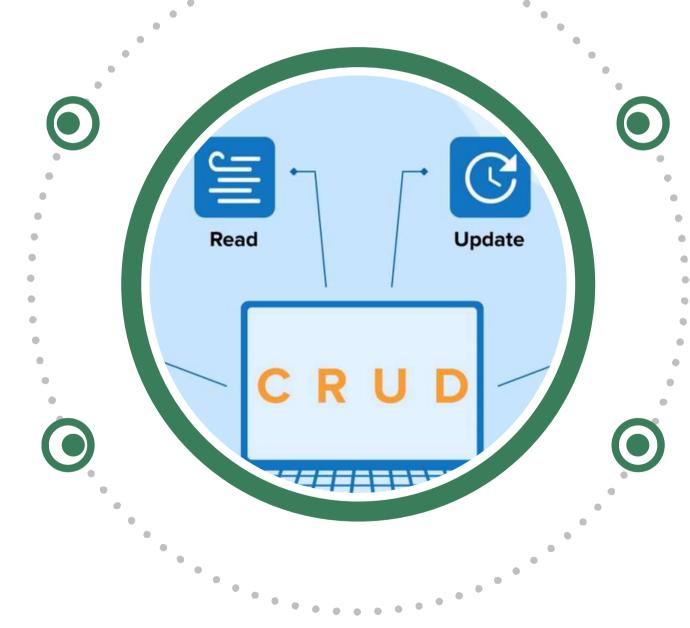
# Module 2: MongoDB - A Database for the Modern Web(3 hrs.) Assignment : (4 hr.)

- What is MongoDB?
- Why Use Mongo DB
- Features of Mongo DB
- How does Mongo DB Works
- JSON
- BSON
- How to install MongoDB on window
- MongoDB Structure
- Document Store Example
- MongoDB as a Document Database
- Transaction Management in MongoDB



# Module 3: Mongo DB CRUD Operations(9 hrs.) Assignment: (6 hrs.)

- MongoDB Create Database
- MongoDB Create Collection
- MongoDB Insert
- MongoDB Find
- MongoDB Update
- MongoDB Delete
- MongoDB Query Operation
- MongoDB Update



**Note:** Above operations will be performed using Python, Atlas and Mongodb shell

# Module 4: Indexing and Aggregation(4 hrs.) Assignment: (4 hrs.)

- Introduction to Indexing
- Types and Properties of Index
- Sort Order
- Text Indexes
- Text Search
- Index Creation
- Remove, Modify, and Rebuild Indexes.
- Aggregation
- Pipeline Operators and Indexes
- Aggregation Operations





#### **Mahatma Education Society's**



### Pillai HOC College of Arts, Science & Commerce, Rasayani

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### Programme of BSc Data Science

organises



Add-On Course

on



# Streamlit - A Faster Way to Build Web Apps



**Duration: 36 hours** 

AY 2023-24



# Outcomes

- Learners are developing the basics of Streamlit for web development
- Learners are able to make user interfaces with simple python syntax
- Learners are able to implement Data Science algorithms in UI
- Learners are able to deploy entire Data Science
   Projects on a website



## Contents

01

**UNIT 1: Introduction to Streamlit** 

02

UNIT 2: Text Widgets of Streamlit

03

UNIT 3: Media Widgets of Streamlit

04

UNIT 4: Form Widgets of Streamlit-1



## Contents

05

UNIT 5: Form Widgets of Streamlit-2

06

**UNIT 6: Advanced Widgets** 

07

**UNIT 7: Creating a Mini Project Form** 



# Syllabus

#### **UNIT 1: Introduction to Streamlit**

What is Streamlit, why to use Streamlit, Streamlit vs Flask, Streamlit vs Django, Streamlit vs FastAPI, installation of Streamlit, create your first Streamlit app, Web interface of Streamlit app

#### UNIT 2: Text Widgets of Streamlit

What is widget, text widgets, Title, Header and Subheader, Text, Markdown, Success, Info, Warning, Error, Exception



### UNIT 3: Media Widgets of Streamlit

Display Images, image widget, video widget, audio widget, File upload, Removing Streamlit Hamburger & Footer

### UNIT 4: Form Widgets of Streamlit-1

Creating a Checkbox, Creating a Radio Button, Creating a Selection Box, Creating a Multi-Selectbox, Creating a Button, Creating a Text Input, Creating a Slider

#### UNIT 5: Form Widgets of Streamlit-2

Creating a Navigation bar, Creating a SideBar, Creating a Progress and Status, creating spinner, Creating sidebar and container



### **UNIT 6: Advanced Widgets**

Create multiple page web pages Adding layout, Change color scheme, changing theme of your web page, create a customize theme

### **UNIT 7: Creating a Mini Project Form**

Create multiple page web pages Adding layout, Change color scheme, changing theme of your web page, create a customize theme





# Mahatma Education Society's Pillai HOC College of Arts, Science and Commerce, Rasayani (NAAC Accredited & ISO 9001:2015 Certified)

Fundamentals of Event Management ADD ON PROGRAMME BSc HS 2023-24











- Understand the key principles and concepts of event management.
- Develop the skills necessary to plan, organize, and execute successful events.
- Learn effective communication and teamwork strategies within event management.
- Gain insight into budgeting, marketing, and promotion for events.
- Acquire knowledge of event logistics, including venue selection and setup.
- Enhance problem-solving and decision-making abilities in event scenarios.
- Cultivate creativity and innovation in event planning and design.



### SYLLABUS





- Introduction to Event Management
- **Event Planning and Organizing**
- Communication and Teamwork in Event Management
- Budgeting and Marketing for Events
- Event Logistics and Operations
- Problem-Solving and Decision-Making in Events
- Event Design and Creativity
- Culminating Project and Final Review



#### **Course Outline:**

#### **Module 1: Introduction to Event Management**

- Importance of event management in Hospitality.
- Types of events
- Role of event managers and their responsibilities.

#### **Module 2: Event Planning and Organizing**

- Key principles and stages of event planning.
- Defining event objectives and target audience.
- Developing event concepts and themes.
- Creating event timelines and schedules.
- Identifying necessary resources and suppliers.







#### **Module 3: Communication and Teamwork in Event Management**

- Pillai
- Effective communication strategies with clients, team members, and vendors.
- Building and leading event teams.
- Handling conflicts and challenges during event planning.
- Role of collaboration in successful event execution.



#### **Module 4: Budgeting and Marketing for Events**

- Developing event budgets and cost management.
- Strategies for event marketing and promotion.
- Utilizing social media and digital platforms.
- Sponsorship and partnership opportunities.





- Venue selection and setup considerations.
- Managing event registrations and attendee logistics.



- Technical and audio-visual requirements.
- Health and safety considerations for events.

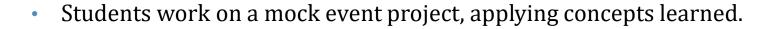
#### **Module 6: Problem-Solving and Decision-Making in Events**

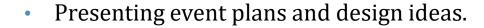
- Identifying potential challenges and risks in events.
- Strategies for effective problem-solving during events.
- Quick decision-making in dynamic event environments.
- Post-event evaluation and improvement.

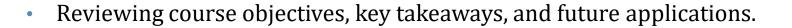


















#### **Module 7: Culminating Project and Final Review**

- Students work on a mock event project, applying concepts learned.
- Presenting event plans and design ideas.



Reviewing course objectives, key takeaways, and future applications.



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